## 1st Quarter 2024

April 18, 2024


Agenda

- Highlights
- Markets and operations
- Financial update
- Closing remarks
- Appendix


## Highlights Q1

- Rental income of NOK 310 million
- Up from NOK 266 million last year
- Operating profit before value adjustments and JVs of NOK 251 million
- Increased 13\% from last year Q1
- Profit before income tax and value adjustments of NOK 135 million
- Up 13\% from last year Q1
- Positive net lease for the $5^{\text {th }}$ quarter in row
- Positive fair value adjustment of investment property of NOK 245 million ( $+0,9 \%$ )
- Foreclosure on junior debt
- Takeover of ML33-building at Fornebu on March 18 as a consequence of defaulted debt, anchored with Equinor as main tenant
- Acquired land plot at Fornebu from Statsbygg


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## Rental Update

Net Lease Q1 2024


- Net lease of MNOK 2
- Uplift in annual rate of MNOK 6 for renegotiated contracts

New and renegotiated leases

## ©MS Kluge



## Turnover - Aker Brygge

Q1 2024 MNOK 377 (+0,2\% vs Q1 2023)

- Flattish quarter influenced by Easter
- Vacant spots in Q1 will be replaced by five food and beverage concepts during Q2



Main activities during Q1:

- Wine Festival in February


## Climate Report 2023

Increased use of renewable energy


|  |  | Total | Change 20192023 | Office | Retail | Rest. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Energy consumption | kWh/sqm | 251 | -10\% | 200 | 355 | 614 |
| $\mathrm{CO}_{2} \mathrm{e}$ Emissions ${ }^{(1)}$ | Kg/sqm | 6.9 | -51\% | 3.4 | 5.9 | 36.9 |
|  |  |  |  |  | 世 | $\mathbb{N}$ |

- 2019 targets to reduce energy consumption with $5-10 \%$ and $\mathrm{CO}_{2}$ e emissions with $10-20 \%$ in 2025 already achieved
- $\mathrm{CO}_{2} \mathrm{e}$ emissions reduced more than energy consumption due to more use of renewable energy


## Market trends - office

## Rental market Oslo

- Good rental market
- Another quarter with high level of extended leases
- Limited supply of new build due to higher construction and interest costs
- We estimates stable vacancies at approx. $6.5 \%$ in Oslo the coming quarters


## Oslo transaction market

- A few transactions in core areas have been closed slightly below prime yields during the quarter
- IPO of Public Property Invest (office company) is launched, with aim to start trading ultimo April
- Financing conditions continues to improve



## Foreclosure on junior debt and acquisition

## Foreclosure - Martin Linges vei 33 at Fornebu:

- NPRO invested in junior debt during 2H-2023
- Great building in one of NPRO's core areas
- High quality tenant in place on a long lease
- Approx 88500 sqm, whereas approximately 10000 sqm and 125 parking spaces are vacant
- Previous distressed owner did not repair covenant breach. Takeover of the building and other commitments like senior debt by March 18 as a consequence of the default
- Transformation to multi-tenant building, with new 4,000 sqm lease to NOV starting Q4-24
- Estimated run rate of NOK 183 million at year end 2024
- Environmental classification: Breeam in use - Excellent


## Acquisition - land plot at Fornebu:

- NPRO acquired a land plot of approx. 10,000 sqm from Statsbygg
- The plot is situated between Snarøyveien 30 and 36, and currently zoned as park

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## Financial highlights

## Rental Income (MNOK)


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Profit Before Tax and Value Adj. (MNOK)


Value Per Share (MNOK)


## Income statement - Q1 2024

| MNOK | Q1 |  | Full year |
| :---: | :---: | :---: | :---: |
|  | 2024 | 2023 | 2023 |
| Rental income | 310.4 | 265.9 | 1109.6 |
| Revenues | 310.4 | 265.9 | 1109.6 |
| Property-related operational expenses | (22.1) | (20.9) | (82.5) |
| Other property-related expenses | (20.8) | (16.9) | (73.9) |
| Administrative expenses | (19.2) | (15.9) | (67.5) |
| Share of profit in joint ventures* | 2.4 | 9.5 | (55.8) |
| Operating profit before value adjustments | 250.7 | 221.6 | 829.8 |
| Change in market value of investment property | 245.0 | (155.9) | (3 150.3) |
| Operating profit | 495.7 | 65.7 | $(2320.4)$ |
| Realised financial items | (115.7) | (101.8) | (441.6) |
| Change in market value of financial instruments | 32.2 | (11.7) | (3.9) |
| Net financial items | (83.5) | (113.4) | (445.4) |
| Profit before income tax | 412.2 | (47.8) | (2 765.8) |
| Income tax (not payable) | (107.7) | (9.9) | 417.8 |
| Profit for the period | 304.5 | (57.7) | (2 348.1) |
| Earnings per share (NOK) | 0.47 | (0.09) | (3.65) |
| Profit before income tax and value adjustments | 134.9 | 119.8 | 388.3 |



[^0]
## Portfolio valuation by area Q1-2024

- External valuation of $100 \%$ of portfolio conducted by Cushman \& Wakefield combined with internal valuation
- Positive Q1 fair value adjustment of NOK 245 million for properties owned $100 \%$
- Projects include Gjerdrums vei $1-5$ and Gjerdrums vei 17 in Nydalen

| Area | Total space$\mathrm{m}^{2}$ | WAULT <br> Years | Valuation ${ }^{1}$ |  | Gross rent per year <br> MNOK | Net yield ${ }^{2}$ <br> (\%) | Vacancy based on market rent ${ }^{3}$ <br> (\%) | Exit yield, weighted average ${ }^{4}$ <br> (\%) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | MNOK | NOK/m ${ }^{2}$ |  |  |  |  |
| CBD | 171372 | 5.2 | 14941 | 87185 | 685.7 | 4.2 | 2.7 | 5.0 |
| Nydalen excl. Projects | 88548 | 2.9 | 2257 | 25488 | 131.3 | 5.4 | 18.7 | 6.0 |
| Fornebu | 345129 | 7.6 | 9372 | 27155 | 631.4 | 6.2 | 6.7 | 6.1 |
| Hasle | 10684 | 4.3 | 272 | 25445 | 17.9 | 6.1 | 5.4 | 6.4 |
| Total Portfolio | 615733 | 6.0 | 26842 | 43593 | 1466.3 | 5.0 | 6.1 | 5.4 |
| Projects | 3594 | N/A | 94 | 26028 | 3.5 | N/A | N/A | N/A |
| Total Portfolio | 619328 | 6.0 | 26935 | 43491 | 1469.8 | 5.0 | 6.1 | 5.4 |

[^1]
## Run rate last 5 quarters



## Vacancy based on market rent

Market Rent Vacancy Last Five Quarters


Market Rent Vacany for Each Area (MNOK Run Rate)


Vacancy Split on Area


## Financial position

| Interest bearing debt and hedging | 31.03.2024 |  |
| :---: | :---: | :---: |
| Total interest-bearing debt | мпок | 16240 |
| Property value | млок | 26935 |
| Market Value of investment in JV | мпок | 1992 |
| Net Loan to value* | Percent | 54.0 |
| Cash and cash equivalents | мпок | 461 |
| Interest-bearing receivables | мпок | 163 |
| Unused committed credit facilities | мпок | 3173 |
| Average remaining duration. Hedging | Years | 3.7 |
| Average interest rate (including margin) | Percent | 4.72 |
| Average margin | Percent | 1.72 |
| Average remaining duration. Borrowing | Years | 2.3 |
| Hedging ratio** | Percent | 67.7 |
| WAULT | Years | 6.0 |

## Funding sources



* Net loan to value = interest bearing debt net of cash and interest-bearing receivables divided by gross property value incl. NAV in Nordr


## Financing

## Funding Sources (\%)



- Diversified sources of funding
- 5.0 bn in listed bonds Q1 2024, 1779 mnok green bond, 5.8 bn in bilateral bonds and 3.7 bn in bank loans

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Debt Maturity Profile (MNOK)


- Diversified maturity profile
- Average remaining time to maturity Q1 2024 is 2.3 years. Undrawn bank facilities will be used to refinance all bonds maturing in 2024.

LTV and ICR (MNOK)


- LTV below long-time target
- Net LTV 54.0 \% as of Q1 2024, including the value of the investment in Nordr


## Refurbishments as of Q1 2024

| Area | Property | Tenant | Area (sqm) | Quarter finalized |
| :---: | :---: | :---: | :---: | :---: |
| Aker Brygge | Dokkbygningen | Fritzøe Eiendom | 270 | Q2 2024 |
| Aker Brygge | Fondbygget | Backstube | 250 | Q2 2024 |
| Aker Brygge | Kaibygning I | DLA Piper Norway | 5150 | Q3 2024 |
| Aker Brygge | Kaibygning II | Huset | 460 | Q2 2024 |
| Aker Brygge | Stranden | Inin Capital Partners | 700 | Q2 2024 |
| Aker Brygge | Tingvalla | Flo Oslo | 300 | Q2 2024 |
| Aker Brygge | Verkstedhallene | Riskpoint | 750 | Q2 2024 |
| Fornebu | Snarøyveien 36 | Bank Norwegian | 700 | Q2 2024 |
| Fornebu | Martin Linges Vei 33 | NOV Process \& Flow Technologies | 4000 | Q4 2024 |
| Nydalen | Gjerdrums vei 17 | The entire building is being refurbished | 820 | Q2 2024 |
| Nydalen | Sandakerveien 138 | Espresso House | 560 | Q3 2024 |
| Nydalen | Sandakerveien 140 | Unifon | 950 | Q3 2024 |
| Other | Hasle | Normal | 580 | Q2 2024 |



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## Summary

- Very strong operational performance
- Positive net lease for $5^{\text {th }}$ quarter in row
- Foreclosure with a strategic angle at Fornebu
during the quarter
- Ambitions to further grow the company
- Dividend of NOK 0.13 / share


Foreclosure with a strategic angle at Fornebu

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## Balance sheet - Q1 2024

| MNOK | 31.03.2024 | 31.03.2023 |
| :---: | :---: | :---: |
| Investment property | 26551.0 | 24686.4 |
| Owner-occupied property | 142.4 | 160.9 |
| Property, plant and equipment | 29.8 | 30.3 |
| Investment in joint ventures* | 938.0 | 1092.8 |
| Receivables | 657.9 | 582.0 |
| Cash and cash equivalents | 460.7 | 159.8 |
| Equity | 10634.8 | 12445.3 |
| Deferred tax | 1467.8 | 1903.2 |
| Long term interest bearing debt | 10792.3 | 10611.1 |
| Short term interest bearing debt | 5447.6 | 1530.8 |
| Market value financial derivatives (net) | (173.7) | (133.6) |
| Net other debt | 610.9 | 355.3 |
| Equity ratio (\%) | 36.7 | 46.3 |
| NAV per share, book value of equity (NOK) | 16.52 | 19.34 |
| Net Reinstatement Value (NRV), per share (NOK) | 20.39 | 23.89 |
| Net Tangible Assets (NTA), per share (NOK) | 20.02 | 23.58 |
| Net Disposal Value (NDV), per share (NOK) | 18.16 | 20.91 |

*Related to the investment in Nordr.

## Cash flow - Q1 2024

| MNOK | Q1 |  | Full year |
| :---: | :---: | :---: | :---: |
|  | 2024 | 2023 | 2023 |
| Cash flow from profit and loss before fair-value adj. | 132.5 | 111.0 | 445.5 |
| Change in rental guarantee receivables* | (5.4) | (4.6) | 55.2 |
| Change in short-term items | 58.4 | 59.3 | 60.4 |
| Cash flow from operating activities | 185.5 | 165.6 | 561.1 |
| Investments related to the acquisition of investment properties | (2 114.1) | 0.0 | (1540.8) |
| Purchase of tangible assets | (107.0) | (66.1) | (460.0) |
| Other investment activities | (4.7) | (0.5) | (413.7) |
| Cash flow from investment activities | (2225.8) | (66.6) | (2 414.4) |
| Net change in interest bearing debt | 2259.0 | (43.9) | 1816.0 |
| Paid dividend | (83.7) | (80.4) | (321.8) |
| Capital increase | 0.0 | 0.0 | 499.7 |
| Net cash flow from financing activities | 2175.3 | (124.4) | 1993.9 |
| Net change in cash | 135.1 | (25.3) | 140.5 |
| Net cash at end of period | 460.7 | 159.8 | 325.6 |

[^2]
## Interest rate hedging Q1 2024

Hedging maturity profile


|  | Maturity profile interest rates |  | Forward starting swaps |  |  | Average credit margin |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount <br> (NOKm) | Interest rate (\%) | Amount | Interest rate <br> (\%) | Tenor (years) | Amount <br> (NOKm) | Credit margin (\%) |
| <1 year | 8395.0 | 4.05 \% |  |  |  | 3215.0 | 1.14 \% |
| 1-2 years | 200.0 | 2.51 \% |  |  |  | 5930.0 | 1.96 \% |
| 2-3 years | 2329.0 | 2.72 \% |  |  |  | 3579.0 | 1.63 \% |
| 3-4 years | (0.0) | 0.00 \% |  |  |  |  |  |
| 4-5 years | 300.0 | 2.23 \% |  |  |  |  |  |
| 5-6 years | 1000.0 | 1.79 \% |  |  |  |  |  |
| 6-7 years | 4042.0 | 1.16 \% |  |  |  | 3542.0 | 1.85 \% |
| >7 years | (0.0) | 0.00 \% |  |  |  |  |  |

Interest rate risk:

- $50-100 \%$ of the group's debt shall be hedged.
- Average remaining time to maturity shall be 3-6 years.
- Hedging ratio 31.03 .2024 was $67.7 \%$. Remaining average time to maturity was 3.7 years.
- Diversified maturity profile to reduce exposure to interest levels.


## Overview and key figures

Key figures as of 31st March 2024

| Properties * | no | 31 |
| :--- | ---: | ---: |
| Portfolio size (ex. new space in redev. Projects) ** | $m^{2}$ | 619328 |
| Average size per property | $m^{2}$ | 19978 |
| Gross rent per year (run rate) | NOK mill. | 1470 |
| Operational expenses per year *** | NOK mill. | 118 |
| Net rent per year (run rate) | NOK mill. | 1352 |
| Average gross rent per m² per year | NOK | 2373 |
| Gross market value ** | NOK mill. | 26935 |
| Average value per property | NOK mill. | 869 |
| Average value per m² | NOK | 43491 |
| Net yield, actual | $\%$ | 5.0 |
| Exit yield, weighted average | $\%$ | 5.4 |
| WAULT ** | Years | 6.0 |
| CPI adjustment **** | $\%$ | 99.96 |
| Vacancy, calculation based on market rate **** | $\%$ | 6.1 |



* Including Forusbeen 35 which is owned 50\%
** Not including Forusbeen 35
*** For illustration; based on estimated long term property expenses of 8 per cent of gross rent.
**** Calculation of vacancy is based on Market rate as estimated by Cushman \& Wakefield. Not including Forusbeen 35 and Gjerdrums vei 17


## CBD

Drammensveien 60


1. Terminalbygget
2. Verkstedhallene

Multi-tenant
Total size: $30280 \mathrm{~m}^{2}$
3. Kaibygg 1

Multi-tenant
Total size: $30362 \mathrm{~m}^{2}$
4. Kaibygg 2

Multi-tenant
Total size: $2651 \mathrm{~m}^{2}$

## 5. Tingvalla, outdoor and

## Marina

Multi-tenant
Total size: $1202 \mathrm{~m}^{2}$
Nr of boats: 175

## 6. Stranden

Multi-tenant
Total size: $3328 \mathrm{~m}^{2}$

## 7. Dokkbygget

Multi-tenant
Total size: $2335 \mathrm{~m}^{2}$
8. Fondbygget

Multi-tenant
Total size: $22071 \mathrm{~m}^{2}$

## 9. Bryggegata 7-9

Multi-tenant
Total size: $8472 \mathrm{~m}^{2}$

## 10. Støperiet

Tenant: Latter
Total size: $2588 \mathrm{~m}^{2}$

## 11. Drammensveien 60

Tenant: District Frogner in Oslo
Municipality and NAV
Total size: $11269 \mathrm{~m}^{2}$

## 12. Lille Grensen 7

Multi-tenant
Total size: $6867 \mathrm{~m}^{2}$
13. Telegrafen

Multi-tenant
Total size: 25467 m²$^{2}$

## Nydalen



## Hasle

## © The Royal Castle

## Fornebu

## 1. Snarøyveien 30

Multi-tenant
Total size: 198439 m²
3. Martin Linges vei 33

Tenant: Equinor ASA
(Refurbishment for future
tenant of approx $4000 \mathrm{~m}^{2}$ )
Total size: 88492 m²

1 Snarøyveien 30

2 Snarøyveien 36

3 Martin Linges vei 33

Fornebu
Lysaker

## Bygdøy

y

## Stavanger

F Stavanger

1. Project: Forusbeen 35

JV with Base Property 50/50 of Forusbeen 35
Mixed use commercial and residential

## Property details Q1-2024

|  | Property facts <br> Space split |  |  |  |  |  | Rent facts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property | Offices | Retail / restaurant | Warehouse | Indoor parking | Other | Total m2 | Market rent vacancy | CPI | wault per Mar 2024 | Run rate per Mar 2024 |
|  | m2 | m2 | m2 | m2 | m2 | m2 | \% | \% | Years | MNOK |
| CBD |  |  |  |  |  |  |  |  |  |  |
| Bryggegata 7-9 | 6384 | 2088 | - | - | - | 8472 | 17.9 | 98.0 | 2.6 | 28.9 |
| Dokkbygningen | 2022 | 257 | - | 56 | - | 2335 | 1.7 | 100.0 | 5.1 | 6.3 |
| Drammensveien 60 | 8974 | - | 1890 | 405 | - | 11269 | - | 100.0 | 5.2 | 33.2 |
| Fondbygget | 12901 | 2664 | 1044 | - | 5461 | 22071 | 0.4 | 100.0 | 4.3 | 67.3 |
| Lille Grensen 7 | 5109 | 1686 | 72 | - | - | 6867 | 3.8 | 100.0 | 5.3 | 29.8 |
| Telegrafen | 18027 | 4741 | 2090 | 610 | - | 25467 | 4.0 | 100.0 | 7.2 | 80.6 |
| Kaibygning I | 20825 | 6555 | 2290 | - | 693 | 30362 | 0.7 | 100.0 | 7.7 | 132.9 |
| Kaibygning II | - | 1827 | 824 | - | - | 2651 | 27.5 | 100.0 | 5.6 | 7.6 |
| Stranden | 2674 | 156 | 24 | 474 | - | 3328 | 1.2 | 100.0 | 5.0 | 10.5 |
| Støperiet | - | 2588 | - | - | - | 2588 | - | 100.0 | 7.3 | 7.1 |
| Terminalbygget | 17766 | 3195 | 1736 | 1364 | 421 | 24481 | 0.1 | 100.0 | 5.6 | 124.4 |
| Tingvallautstikkeren, uteareal og marina ${ }^{1}$ | - | 1201 | - | - | - | 1201 | - | 100.0 | 2.2 | 32.9 |
| Verkstedhallene | 19183 | 7927 | 2392 | - | 779 | 30281 | 2.2 | 100.0 | 2.6 | 124.1 |
| Total CBD | 113864 | 34885 | 12362 | 2908 | 7353 | 171372 | 2.7 | 99.9 | 5.2 | 685.7 |

## Property details Q1-2024

|  | Property facts <br> Space split |  |  |  |  |  | Rent facts |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Property | Offices | Retail / restaurant | Warehouse | Indoor parking | Other | Total m2 | Market rent vacancy | CPI | WAULT per <br> Mar 2024 | Run rate per Mar 2024 |
|  | m2 | m2 | m2 | m2 | m2 | m2 | \% | \% | Years | NOK million |
| Nydalen |  |  |  |  |  |  |  |  |  |  |
| Gjerdrums vei 10 G (former 10D) | 2139 | - | 178 | - | - | 2317 | 28.0 | 100.0 | 2.8 | 4.0 |
| Gjerdrums vei 14-16 | 5363 | - | 976 | 2292 | - | 8631 | 9.1 | 100.0 | 2.8 | 13.6 |
| Gjerdrums vei 17 | 806 | - | 16 | - | - | 822 | - | 100.0 | - | - |
| Gjerdrums vei 1 | 282 | - | - | - | 55 | 337 | - | 100.0 | 2.9 | - |
| Gjerdrums vei 3 | 45 | - | - | - | 418 | 463 | 13.1 | 100.0 | 0.4 | 0.8 |
| Gjerdrums vei 5 | 1710 | - | 263 | - | - | 1972 | 9.1 | 100.0 | 2.1 | 2.6 |
| Gjerdrums vei 8 | 7726 | - | 633 | 1163 | - | 9522 | 11.9 | 100.0 | 2.0 | 18.8 |
| Gullhaug Torg 3 | 7793 | - | 334 | - | - | 8127 | 5.2 | 100.0 | 3.0 | 15.7 |
| Sandakerveien 138-140 (Gullhaugvn 9-13) | 23446 | - | 7323 | 13736 | - | 44505 | 31.4 | 100.0 | 3.4 | 48.0 |
| Nydalsveien 15 | 3711 | - | 65 | - | 28 | 3804 | - | 100.0 | 2.3 | 9.8 |
| Nydalsveien 17 | - | 1691 | - | - | - | 1691 | - | 100.0 | 1.3 | 5.5 |
| Sandakerveien 130 | 5542 | - | 1047 | 3361 | - | 9950 | 12.8 | 100.0 | 4.0 | 15.9 |
| Total Nydalen | 58563 | 1691 | 10834 | 20553 | 501 | 92142 | 18.7 | 100.0 | 2.9 | 134.8 |

## Property details Q1-2024



Property facts
Space split

| Property | Offices | Retail / restaurant | Warehouse | Indoor parking | Other |  | Total m2 | Market rent vacancy | CPI | WAULT per <br> Mar 2024 | Run rate per Mar 2024 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | m2 | m2 | m2 | m2 | m2 |  | m2 | \% | \% | Years | NOK million |
| Fornebu |  |  |  |  |  |  |  |  |  |  |  |
| Martin Linges vei 33 | 67315 | - | - | 21177 |  | - | 88492 | 13.0 | 100.0 | 9.8 | 174.5 |
| Snarøyveien 30 | 144717 | - | 8144 | 45578 |  | - | 198439 | 2.5 | 100.0 | 6.5 | 382.8 |
| Snarøyveien 36 | 40660 | - | 326 | 17213 |  | - | 58198 | 11.5 | 100.0 | 8.3 | 74.1 |
| Total Fornebu | 252692 | - | 8469 | 83968 |  | - | 345129 | 6.7 | 100.0 | 7.6 | 631.4 |

Hasle

| Vinslottet | - | 8922 | 284 | 1479 | - | 10684 | 5.4 | 100.0 | 4.3 | 17.9 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total Hasle |  | 8922 | 284 | 1479 |  | 10684 | 5.4 | 100.0 | 4.3 | 17.9 |
| GROSS TOTAL | 425119 | 45498 | 31949 | 108908 | 7854 | 619328 | 6.1 | 100.0 | 6.0 | 1469.8 |


[^0]:    *Related to Nordr and Forusbeen 35

[^1]:    1 Fornebu valuation includes non-current receivables amounting to NOK 242 million, related to the rental guarantee provided by the seller of the property at Snarøyveien 30 2 For illustration; based on rents as of March $31^{s t}, 2024$ and estimated long term property expenses of 8 per cent.
    3 Vacancy calculated as market rent in vacant space, using market rent estimated by Cushman \& Wakefield.
    4 Weighted average exit yields in external and internal appraisals, ex Gjerdrums vei 1-5 and Aker Brygge Outdoor area. C\&W has not included ML 33 in valuations for Q1-24.

[^2]:    *Related to Snarøyveien 30

