

4th quarter 2018

Oslo, 7 February 2019



Agenda

- Highlights
- Markets and operations
- Financial update
- Closing remarks
- Q&A session



Q4 in short:

- Revenues NOK 201 million
- Earnings per share (EPS) NOK 0.43
- Dividend of NOK 0.07 per share for Q4

Acquisitions

- "Vinslottet" at Hasle, Oslo development project
- Several ground floor and office units at Aker Brygge

Disposals

- Sale of Forus, Stavanger portfolio
- Sale of 50% of Badehusgaten, Stavanger city into a JV with local partners





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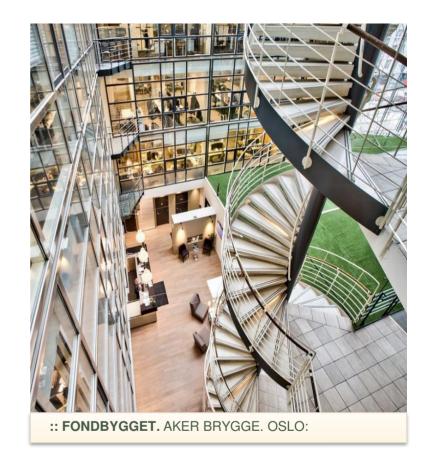
Rental update

Rental contracts in Q4-2018

- Entered new contracts with annual gross rent of NOK 22.0 mill
 - Universitetet i Oslo
 - 1 750 sqm, 10 years, starts April 2019
 - Kongsberg Næringsparkutvikling AS
 - 1 100 sqm, 10 years, starts May 2019
 - Signed several contracts in Business
 Village at Aker Brygge (~98% occupied)

Pipeline

 Fair pipeline regarding premises at Aker Brygge and Fornebu WORKS



Source: Picture from Newsec prospectus



Retail update

Turnover

- Q4 2018

- Full year 2018

- Growth 2018 vs 2017

- Growth Q4 18 vs Q4 17

NOK 457 mill.

NOK 1 865 mill.

+ 7.7 %

+ 5.2 %

Several retail focused activities;

- Christmas exhibitions at Bryggetorget
- Backyard Thursday (after work)









Environmental update

A high degree of waste handling for recycling purposes is a priority

Refurbishing Drammensveien 60:

- 415 ton waste in the refurbishment project
- 92% of all waste separated in 17 categories
 - Public requirements is a minimum of 60%
- A degree of separation above 90% is in accordance with the goals for "sustainable construction site"









Acquisition in Q4 2018 - Hasle

Vinslottet Hasle

- 8,810 sqm retail and ~50 parking spaces
 - expected completion in Q4 2019
- 223 Apartments under development
 - completed in Q4 2019 and Q2 2020
- Enterprise value NOK 308.5m for commercial areas and NOK ~1 230m sales price for 223 Apartments
- Equity value NOK 222m
- First investment in attractive area in Oslo
 - Offices
 - Residential
 - Hotels
 - Schools
 - Metro lines and other public transport
 - Parking







Acquisition in Q4 2018 – Aker Brygge

Aker Brygge

- 1,385 sqm office
- 705 sqm retail whereas 171 sqm is vacant
- Parking lot for 17 cars
- Enterprise value MNOK 180
- Aker Brygge is a strategic area for NPRO







Ground floor acquired at Stranden



Disposals in Q4 2018 – Stavanger

- Disposal of four properties at Forus for NOK 237 million:
 - Grenseveien 19 og 21
 - Maskinveien 32
 - Syanholmen 2
- Created a JV with local partners in Stavanger, by divesting 50% of Badehusgata 33–39 based on a gross property value of NOK 280 million
- NPRO has exposure to the Stavanger region through two different JV's with local partners
 - Forusbeen with Base Property
 - Badehusgata 33–39 with Camar and Agera Eiendom







Market trends



Rental market Oslo

- Limited new office supply in CBD in 2019 and 2020
- Continued strong rental markets in CBD and Nydalen
- Continued strong competition for larger tenants

Transaction market

- Prime yield asset for sale 3.75%
- Well functioning transaction market in all segments
- Increased number of players in the value add segment
- Several sources competing in the debt markets
- Decreasing swap-rates reflecting uncertainty in future growth

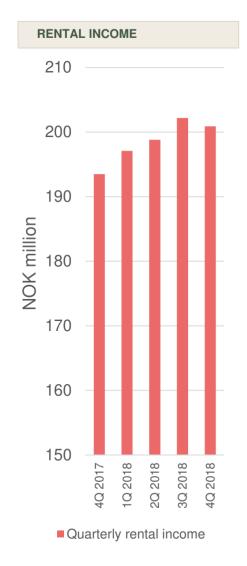


Agenda

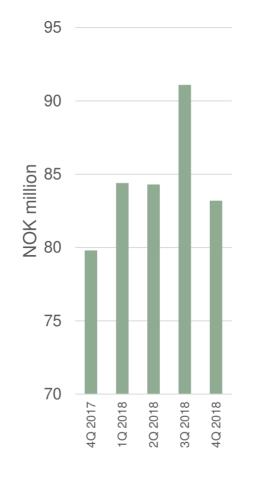
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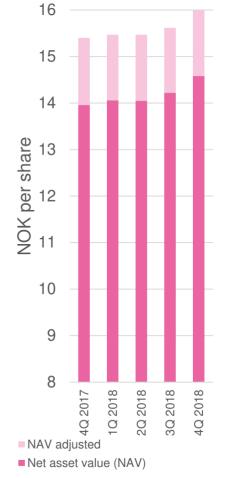
Financial highlights







VALUE PER SHARE





Income statement - Q4 and Year 2018

NOK million	Q4 2018	Q4 2017	Year 2018	Year 2017
Revenue	200.9	193.5	798.9	784.3
Property-related operational expenses 1	(16.7)	(17.0)	(71.7)	(58.0)
Other property-related expenses ²	(17.1)	(14.5)	(65.8)	(58.0)
Administrative expenses	(19.0)	(13.2)	(57.1)	(53.7)
Share of profit in joint ventures ³	0.3	-	0.3	-
Operating profit before value adjustments	148.4	148.8	604.6	606.6
Change in market value of investment property	113.1	280.0	161.1	1 046.7
Operating profit	261.5	428.7	765.7	1 653.3
Realised financial items	(63.3)	(68.9)	(259.6)	(289.9)
Change in market value of financial derivative instruments	(14.8)	16.7	71.3	43.6
Net financial items	(78.1)	(52.2)	(188.3)	(246.3)
Profit before income tax	183.4	376.5	577.4	1 407.0
Income tax (not payable) ⁴	54.9	(114.6)	(86.8)	(58.3)
Profit for the period	238.3	261.9	490.6	1 348.7
Earnings per share (NOK)	0.43	0.48	0.89	2.46
Profit before income tax and value adjustments	85.1	79.8	345.0	316.8

¹ Property-related operational expenses for 2018 are affected by an increase in the property tax rate in Oslo from two to three per mile.

² Other property-related expenses for 2018 include increased costs for vacant space in Snarøyveien 36.

³ Related to the property Badehusgata 33-39 in Stavanger from Q4 2018.

⁴ In 2019 amendments have been made to the rules on limiting interest deductions under Norwegian tax legislation, see note 11



Portfolio valuation by area Q4-2018

- External valuation conducted by Cushman & Wakefield and Akershus Eiendom
- Positive fair value adjustment of NOK 113.1 million

Area		Total space (m²)	WAULT (years)	Valuation		Gross rent per year		Net yield ¹	Vacancy based on market rent ²
				NOK mill.	NOK/m ²	NOK mill.	NOK/m ²	(%)	(%)
	CBD	132 415	5.2	11 442.0	86 410	426.3	3 220	3.4 (3.6) ³	4.7
Oslo	Nydalen	89 119	4.0	2 104.6	23 616	129.0	1 447	5.6	5.1
	Other ⁴	87 898	1.9	1 095.1	12 459	100.1	1 139	8.4	4.8
Total	Oslo Portfolio	309 432	4.5	14 641.7	122 485	655.4	2 118	4.1	4.8
Stavar	nger ⁵	33 886	2.5	214.3	6 325	11.6	342	5.0	32.2
Total	office portfolio excl Skøyen ⁵	343 318	4.5	14 856.0	128 809	667.0	1 943	4.1	5.4
Skøye	en ⁶	41 606	0.2	875.2	21 035	102.2	2 456	10.7	0.0
Total	office portfolio incl Skøyen ⁵	384 924	3.9	15 731.2	149 845	769.2	1 998	4.5	4.7

¹ For illustration; based on rents as of 31 December 2018 and estimated long term property expenses of 8 per cent

² Vacancy calculated as market rent in vacant space, using market rent estimated by Cushman & Wakefield

³ Net yield when including forward starting lease on Drammensveien 60

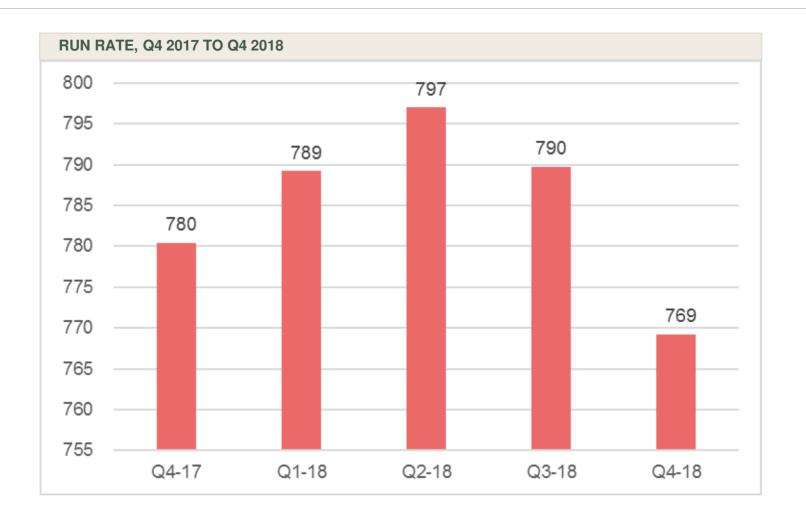
⁴ Hasle retail property included in calculation of space and valuation in "Other", residential project excluded.

⁵ Vacancy is calculated excluding Forusbeen 35 where a zoning process for conversion is initiated. 50% of Badehusgata included in calculations (not included in balance sheet.)

⁶ Skøyen portfolio: Hovfaret 11 and Nedre Skøyenvei 24 and 26, agreed sold with take over in March 2019



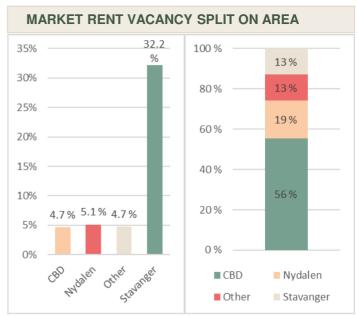
Run rate last 5 quarters





Vacancy based on market rent

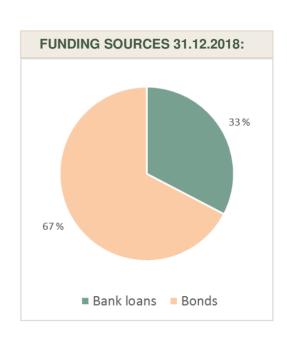






Financial position

Interest bearing debt and hedging	g	31.12.2018
Total interest bearing debt ¹	NOK million	7 201.9
Property value ²	NOK million	15 590.9
Net Loan to value ³	Per cent	43.1
Cash and cash equivalents	NOK million	124.6
Vendor financing Stavanger	NOK million	354.0
Unused committed credit facilities	NOK million	650.0
Average remaining duration. Hedging	Years	4.2
Average interest rate (including margin) ¹	Per cent	3.62
Average margin ¹	Per cent	1.38
Average remaining duration. Borrowing ¹	Years	2.3
Hedging ratio ⁴	Per cent	60.3
WAULT	Years	3.9



¹ Not including NOK 631.5 million project financing at Hasle.

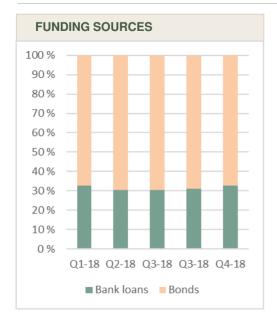
² Including value of Hasle Retail, not including residential project at Hasle and 50% of Badehusgata 33-39.

³ Net loan to value = interest bearing debt net of cash and vendor financing divided by gross property value.

⁴ Calculated as the amount of interest hedging / total interest bearing debt

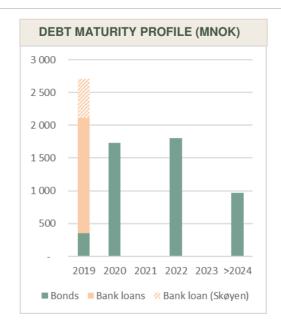


Financing



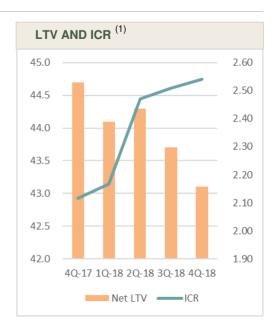
Diversified sources of funding

- 4.9 bn in bonds Q4 2018
- Issued MNOK 230 last 12 months



Diversified maturity profile

 Average remaining time to maturity Q4 2018 is 2.3 years



• LTV 45-55%

- Net LTV 43.1% at Q4 2018
- Approx 40.0% after sale of Skøyen and Gardermoen assets
- Not including Hasle residential development and project financing



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Summary

Dividend of NOK 0.07 for Q4–2018

- Ex date: 11 February

- Payment date: 27 February

- Sale of Forus portfolio
- Purchased
 - "Vinslottet", Hasle in Oslo
 - Several units at Aker Brygge
- Created av JV for Badehusgata
 Stavanger with local partners
- Continued focus on execution, including delivery of the Skøyen portfolio





The Happening....

- A Legend will close down at Aker Brygge
- "The last After Work"
 - > Friday 8th February @ 17:00
- > Started in 1989, 30 years in 2019
- Speach by Erling Fossen
- DJ Christian Rot







Q & A



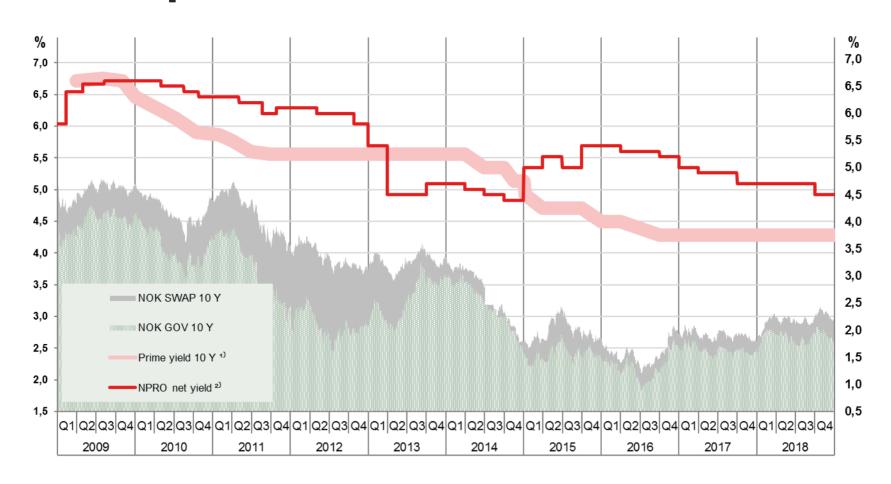


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Yield spread



¹ Source: Akershus Eiendom

² NPRO net yield as summarised in slide; Portfolio valuation Q4-2018



Balance sheet

NOK million	31.12.2018	31.12.2017
Investment property	14 573.7	14 363.9
Owner-occupied property	75.6	70.9
Investment property held for sale ¹	941.6	925.9
Property, plant and equipment	39.2	42.3
Investment in joint ventures ²	30.1	-
Inventory ³	815.5	-
Receivables ⁴	455.7	81.4
Cash and cash equivalents	124.6	89.2
Equity	8 002.8	7 654.8
Deferred tax	615.9	531.5
Long term interest bearing debt	4 679.6	6 940.5
Short term interest bearing debt	3 153.8	9.9
Market value financial derivatives (net)	156.5	230.9
Net other debt	447.4	205.9
Equity ratio (%)	46.9	49.1
NAV per share, book value of equity (NOK)	14.59	13.96
NAV, adjusted per share (NOK)	16.01	15.40
NNNAV per share (NOK)	15.13	14.47

¹ Related to properties agreed to sell in 2019 (Nedre Skøyen vei 24-26, Hovfaret 11 and Gardermoen).

² Related to the property Badehusgata 33-39 in Stavanger.

³ Related to apartments under construction at Hasle in Oslo.

⁴ Includes loans and seller credits totalling NOK 354 million in connection with the sale of properties in Stavanger in Q4 2018 (repaid in january 2019).



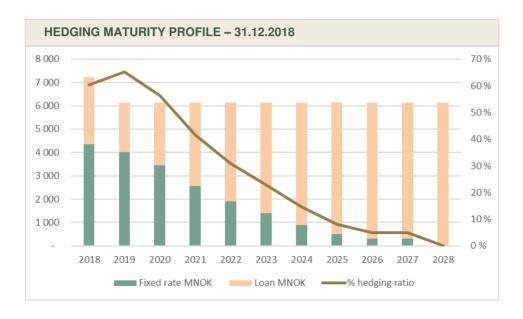
Cash flow - Q4 2018

NOK million	Q4 2018	Q4 2017	Year 2018	Year 2017
Cash flow from profit and loss before fair-value adjustments ¹	91.2	65.1	352.0	262.4
Change in short-term items	(8.5)	(54.9)	67.7	(27.8)
Cash flow from operating activities	82.7	10.2	419.7	234.6
Sale of tangible assets	110.6	-	110.6	-
Purchase of tangible assets	(433.2)	(33.3)	(582.2)	(187.5)
Cash flow from investment activities	(322.5)	(33.3)	(471.6)	(187.5)
Net change in interest bearing debt	248.1	(103.2)	240.8	182.4
Paid dividend	(38.4)	(43.9)	(153.6)	(186.5)
Net cash flow from financing activities	209.7	(147.1)	87.3	(4.1)
Net change in cash	(30.1)	(170.1)	35.4	43.0
Net cash at end of period	124.6	89.2	124.6	89.2

¹ Includes NOK 62 million in payments on termination of interest-rate derivatives for the full year 2017 (NOK 3.1 for 2018) .



Interest rate hedging



Interest rate risk:

- 50-100% of the group's debt shall be hedged.
- Average remaining time to maturity shall be 3-6 years.
- Hedging ratio 31.12.2018 was 60.3 % and remaining average time to maturity was 4.2 years.
- Diversified maturity profile to avoid exposure to interest levels.
- Project financing at Hasle is excluded from the loan amount



Overview and key figures





Key figures as of 31 Dec	2018	
Properties	no	30
Portfolio size (ex. new space in redev. Projects)	m²	384 924
Average size per property	m²	12 831
Gross rent per year (run rate)	NOK mill.	769
Operational expenses per year 1)	NOK mill.	62
Net rent per year (run rate)	NOK mill.	708
Average gross rent per m² per year	NOK	1 998
Gross market value 2)	NOK mill.	15 731
Average value per property	NOK mill.	524
Average value per m ²	NOK	40 868
Gross yield, actual	%	4.9
Net yield, actual	%	4.5
WAULT	Years	3.9
CPI adjustment	%	99.7
Vacancy, calculation based on market rate 3)	%	4.7





For illustration; based on estimated long term property expenses of 8 per cent of gross rent

Gross market value includes 50% of value of Badehusgata 33-39 and the commercial property at Hasle

Market rate as estimated by Cushman & Wakefield



FLOOR MAP AKER BRYGGE

FOOD & BEVERAGES

STORES

SERVICES

CULTURE

VACANT

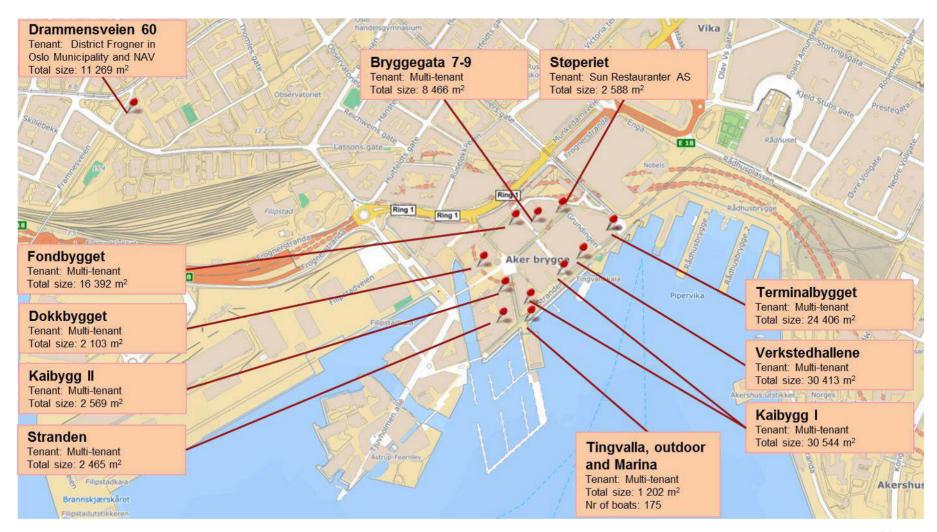
NOT OWNED BY VENDOR





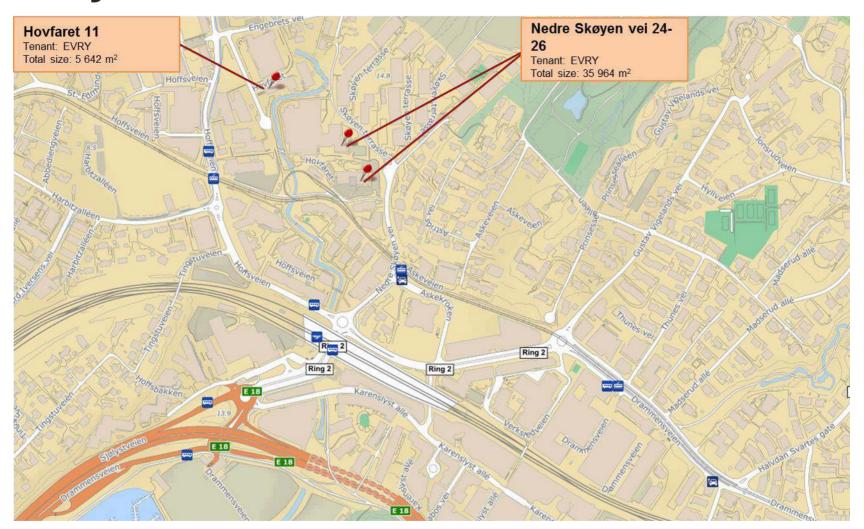


CBD



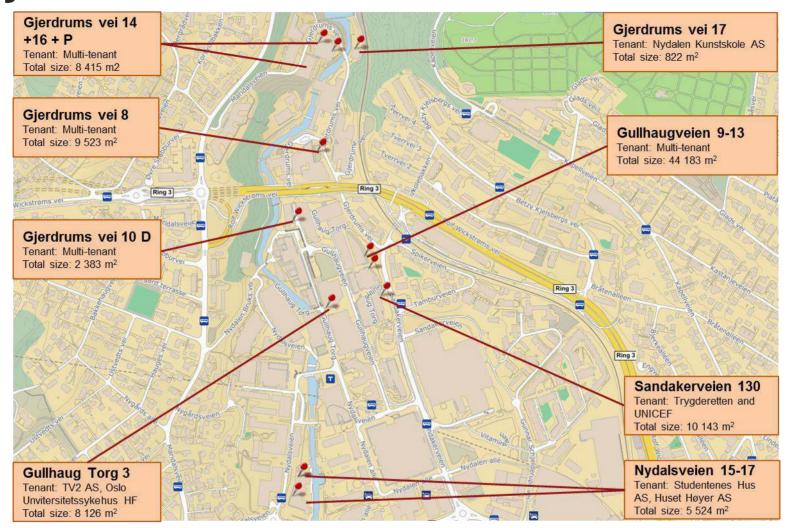


Skøyen



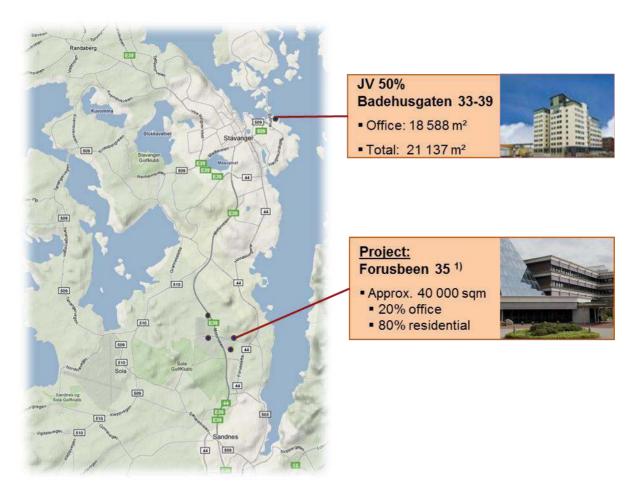


Nydalen





Stavanger



1) Agreement with Base Property AS to sell Forusbeen 35 when zoning process is finalized.



			Proper	ty facts			Rent facts			
			Space	split						
Property	Offices	Retail / restaurant	Warehouse	Market rent vacancy	СЫ	WAULT per Dec 2018	Run rate per Dec 2018			
OSLO/AKERSHUS	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
CBD										
Bryggegata 7-9	6 378	2 088	0	0	0	8 466	5.1	98.0	4.4	28.7
Dokkbygningen	1 688	389	26	0	0	2 103	32.0	100.0	6.0	3.1
Drammensveien 60	8 974	0	1 890	404	0	11 268	0.0	100.0	10.8	0.0
Fondbygget	12 947	2 443	915	0	87	16 392	29.9	100.0	5.6	32.5
Kaibygning I (Stranden 5)	20 933	6 503	2 310	0	798	30 544	0.1	100.0	5.7	118.8
Kaibygning II	0	1 775	794	0	0	2 569	1.1	100.0	6.1	12.1
Stranden	1 386	624	4	451	0	2 465	3.5	100.0	0.8	7.1
Støperiet	0	2 032	0	0	556	2 588	0.0	100.0	0.8	4.7
Terminalbygget (Stranden 1)	17 778	3 194	1 686	1 442	306	24 406	0.1	100.0	6.0	99.4
Tingvallautstikkeren, uteareal og marina 1	0	1 202	0	0	0	1 202	0.0	93.7	3.2	19.1
Verkstedhallene (Stranden 3)	19 407	7 992	2 165	0	849	30 413	4.5	100.0	4.9	100.7
Total CBD	89 491	28 242	9 790	2 297	2 596	132 415	4.7	99.6	5.2	426.3

¹ Adjusted for normal seasonal short term contracts



			Proper	ty facts			Rent facts			
			Space	split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m2	Market rent vacancy	СРІ	WAULT per Dec 2018	Run rate per Dec 2018
OSLO/AKERSHUS	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
Nydalen										
Gjerdrums vei 10 D	2 205	0	178	0	0	2 383	11.3	100.0	5.7	3.9
Gjerdrums vei 14, 16 and 16 P-house	5 353	0	985	2 077	0	8 415	8.9	98.0	2.8	10.4
Gjerdrums vei 17	806	0	16	0	0	822	8.6	100.0	4.0	1.2
Gjerdrums vei 8	7 726	0	634	1 163	0	9 523	7.7	100.0	3.1	15.3
Gullhaug Torg 3	7 698	0	428	0	0	8 126	0.4	100.0	4.5	14.7
Gullhaugveien 9 - 13	24 882	0	7 517	11 784	0	44 183	3.0	100.0	2.4	59.9
Nydalsveien 15	3 427	311	67	0	28	3 833	2.8	100.0	6.7	8.2
Nydalsveien 17	0	1 691	0	0	0	1 691	0.0	100.0	5.9	4.9
Sandakerveien 130	5 514	0	1 072	3 557	0	10 143	16.0	100.0	12.0	10.5
Total Nydalen	57 611	2 002	10 897	18 581	28	89 119	5.1	99.8	4.0	129.0



			Proper	ty facts			Rent facts			
			Space	split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m2	Market rent vacancy	СРІ	WAULT per Dec 2018	Run rate per Dec 2018
OSLO/AKERSHUS	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
Skøyen										
Hovfaret 11	4 377	0	569	0	696	5 642	0.0	100.0	0.2	14.2
Nedre Skøyen vei 24	3 630	0	1 215	0	0	4 845	0.0	100.0	0.2	15.4
Nedre Skøyen vei 26	20 211	0	696	4 631	5 581	31 119	0.0	100.0	0.2	72.6
Total Skøyen ¹	28 218	0	2 480	4 631	6 277	41 606	0.0	100.0	0.2	102.2
Other										
Oslo Airport Gardermoen ²	0	0	0	0	20 976	20 976	0.0	100.0	1.0	30.9
Snarøyveien 36 (prev. Aker Hus)	40 780	0	0	17 332	0	58 112	6.7	100.0	2.3	69.2
Hasle - development	0	8 810	0	0	0	8 810	NA	0.0	0.0	0.0
Total Other	40 780	8 810	0	17 332	20 976	87 898	4.8	100.0	1.9	100.1
TOTAL OSLO - AKERSHUS	216 100	39 054	23 167	42 841	29 877	351 038	6.1	99.7	3.9	757.6

¹ Skøyen portfolio. Hovfaret 11 and Nedre Skøyenvei 24 and 26. agreed sold with take over in March 2019

² Oslo Airport Gardermoen agreed sold with take over in December 2019



			Proper	ty facts	Rent facts					
			Space	split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m2	Market rent vacancy	СРІ	WAULT per Dec 2018	Run rate per Dec 2018
STAVANGER	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
Badehusgata 33-39 (50%)	9 304	130	185	968	0	10 587	32.2	100.0	2.7	10.0
Forusbeen 35 ¹	19 075	0	0	4 224	0	23 299	NA	100.0	1.4	1.6
TOTAL STAVANGER	28 379	130	185	5 192	-	33 886	32.2	100.0	2.5	11.6
GROSS TOTAL	244 479	39 184	23 352	48 032	29 877	384 924	4.7	99.7	3.9	769.2

¹ Forusbeen 35 is not included in the calculation of vacancy as zoning process is ongoing for transformation to mixed use.



Largest shareholders as of 31 Dec 2018

#	Name	Share (%) Nu	mber of shares	Account type	Nationality
				- "	
1	GEVERAN TRADING CO LTD	59.53	326 468 339	Ordinary	СҮР
2	FOLKETRYGDFONDET	13.45	73 751 642	Ordinary	NOR
3	NIAM V PROSJEKT AS	12.30	67 437 425	Ordinary	NOR
4	The Bank of New York Mellon SA/NV	4.22	23 131 995	Nominee	NLD
5	DANSKE BANK AS	0.78	4 285 692	Ordinary	DNK
6	State Street Bank and Trust Comp	0.63	3 481 459	Nominee	USA
7	SALT VALUE AS	0.37	2 017 969	Ordinary	NOR
8	NIKI AS	0.36	2 000 000	Ordinary	NOR
9	The Bank of New York Mellon SA/NV	0.32	1 752 264	Nominee	GBR
10	Goldman Sachs International	0.30	1 656 436	Nominee	GBR
11	KAS Bank N.V.	0.29	1 591 737	Nominee	NLD
12	ECKHOFF HOLDING AS	0.27	1 489 780	Ordinary	NOR
13	MATHIAS HOLDING AS	0.26	1 400 000	Ordinary	NOR
14	State Street Bank and Trust Comp	0.25	1 377 813	Nominee	USA
15	EIKA NORGE	0.25	1 364 325	Ordinary	NOR
16	Espedal & Co AS	0.23	1 264 767	Ordinary	NOR
17	MORGAN STANLEY INVESTMENT FUNDS	0.22	1 207 608	Ordinary	LUX
18	JPMorgan Chase Bank, N.A., London	0.20	1 102 326	Nominee	USA
19	SANDEN AS	0.18	1 000 000	Ordinary	NOR
20	BANAN II AS	0.18	1 000 000	Ordinary	NOR
	Total 20 largest shareholders	94.59	518 781 577		10/20 NOR



Disclaimer

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