# NORWEGIAN PROPERTY

### 1<sup>st</sup> quarter 2013 Oslo 3 May 2013

### 1Q 2013 PRESENTATION

# Agenda

j.			
	Highlights	Olav Line	
	Financial update	Svein Hov Skjelle	
	Markets and operations	Olav Line	
	Redevelopment projects - status	Olav Line	
1	Closing remarks	Olav Line	
	Q&A session		
	PRO		

### HIGHLIGHTS 1Q 2013

### Good operations – letting and project execution key priorities

- Stable operations maintained despite ongoing portfolio investment program
- Sale of Drammensveien 149 completed
- High activity on rental side
- New redevelopment projects starting during second quarter
  - Stranden 1
  - Stranden 5
  - Drammensveien 134



:: **STRANDEN 1 (TERMINAL BUILDING)** COVER PAGE FROM APRIL EDITION OF NÆRINGSEIENDOM::

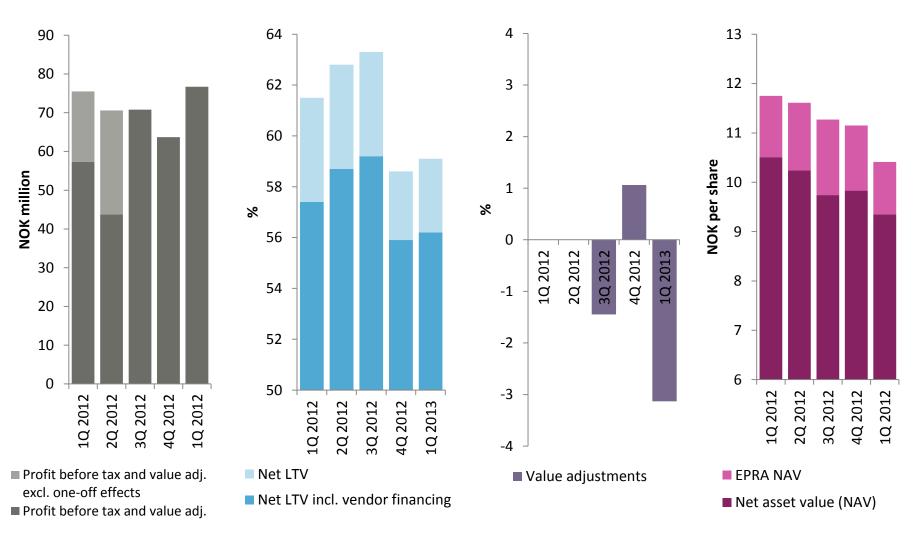


### 1Q 2013 PRESENTATION

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Q&A session		
	27.	

# **Financial highlights**





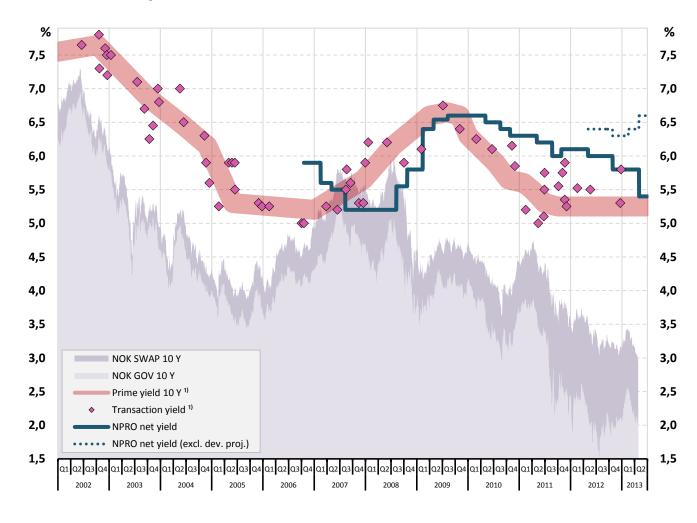
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### Income statement

NOK million	1Q 2013	1Q 2012	2012
Gross rental income	224.8	247,0	925.0
Maintenance and property related cost	-16.2	-14.0	-60.5
Other property costs	-10.1	-13.3	-41.8
Administrative and group expenses	-16.9	-17.4	-72.2
Operating result before value adjustments	181.6	202.3	750.4
Change in market value of investment property	-443.1	-5.9	-70.7
Operating result	-261.5	196.4	679.7
Net financial items excluding derivatives	-104.9	-128.0	-472.9
Change in market value of financial derivatives	16.2	29.5	-225.5
Net financial items including derivatives	-88.8	-98.4	-698.4
Profit before income tax for continued operations	-350.3	98.0	-18.7
Income tax for continued operations (not payable)	79.2	-85.0	-106.2
Profit for the period for continued operations	-271.1	13.0	-124.9
Profit for discontinued operations	-	-	-
Profit for the period	-271.1	13.0	-124.9
Earnings per share (NOK)	-0.49	0.03	-0.25
Profit before tax and value adjustments excl. one-off effects	76.7	74.4	280.2



### Stable yields



- Bond market Continued new issues of real estate backed bonds
- Banking market Access to capital improving
- Active transaction market
  Lower volume than second half of 2012; but yields relatively unchanged
- Swap rates significantly down

10y swap - Now 2.92 per cent - Year end 3.13 per cent

- Year ago 3.60 per cent

<sup>1)</sup> Source: Akershus Eiendom



# Portfolio valuation by area Q1-2013

- Net yield for total portfolio is 5.4 per cent based on current payable rent (including development projects)
- External valuation conducted by DTZ RealKapital and Akershus Eiendom
  - Negative fair value adjustment of NOK 443.1 million (3 per cent)
    - NOK 323 million related to development projects
    - NOK 120 million related to vacancy or short remaining time to maturity of rental contracts
- Market rent estimated to be 9.1 per cent higher than current payable rents (4Q: 6.3 per cent)

Area		Total space Space 4/		EPRA <sup>1)</sup>	Duration	Valuation		Gross rent per year		Net	Gross
Ar	ea	(m²)	vacancy (%)	vacancy (%)	(years)	NOK mill.	NOK/m²	NOK mill.	NOK/m²	yield <sup>2)</sup> (%)	market rent fully let <sup>3)</sup>
	CBD	35 832	9.4	13.5	4.1	1 720.5	48 016	118.3	3 300	6.5	116.6
Oslo	Skøyen	68 756	0.0	1.3	5.8	1 938.7	28 196	138.4	2 013	6.7	124.4
ő	Nydalen	111 558	11.9	14.4	6.3	1 839.0	16 484	121.9	1 093	6.2	145.1
	Other	102 188	0.0	5.1	5.6	1 974.0	19 326	163.4	1 599	7.8	130.4
Sta	avanger	115 052	17.2	10.6	7.6	1 991.0	17 305	121.7	1 058	5.7	176.3
Ru	nning operations	433 386	8.8	9.2	5.9	9 464.0	24 966	663.7	1 531	6.6	692.8
Redevelopment projects <sup>5)</sup>		104 191	39.3	44.0	8.7	4 447.0	42 681	133.5	1 281	2.8	428.9
То	tal office portfolio	537 577	15.6	22.5	6.3	13 911.0	25 877	797.1	1 483	5.4	1 121.7

1) Market rent of vacant space divided by market rent of the whole portfolio

2) Based on gross rent and estimated operating expenses of 6 %

3) Estimated fully let gross market rent, average of Akershus Eiendom and DTZ RealKapital

4) Parking and storage is excluded in the calculation of space vacancy

5) Comprise the properties Stranden 1, Stranden 3, Stranden 5, Bryggegata 7-9 and Drammensveien 134



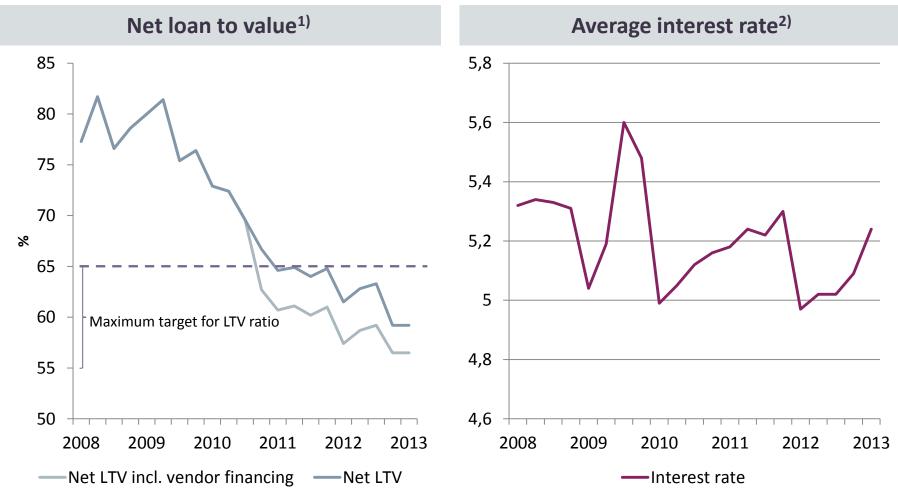
# **Financial position**

Interest bearing debt and hedging		31.03.2013	31.12.2012
Total interest bearing debt	NOK million	8 550.0	9 421.7
Property value (gross of deferred tax at acquisition)	NOK million	13 911,0	14 852.5
Loan to value	Per cent	61.5	63.4
Net Loan to value 1)	Per cent	59.1	58.6
Net Loan to value including vendor financing <sup>2)</sup>	Per cent	56.2	55.9
Cash and cash equivalents	NOK million	335.3	712.0
Vendor financing	NOK million	400.0	400.0
Unused committed credit facilities (short and long term)	NOK million	1 716.0	1 216.0
Average remaining duration, hedging	Years	5.0	5.7
Average interest rate (including margin)	Per cent	5.24	5.09
Average margin	Per cent	1.37	1.36
Average remaining duration, borrowing	Years	3.4	3.9
Hedging ratio (including vendor financing)	Per cent	88.3	79.7

1) Gross interest bearing debt less cash divided by gross property value 2) Gross interest bearing debt less cash and vendor financing divided by gross property value



### Loan to value within target range



Gross interest bearing debt less cash divided by gross property value. Net LTV including vendor financing is also shown for periods after 4Q 2010
 2) Comparable figures, excluding financing of Norgani Hotels AS historically



# Balance sheet

NOK million	31.03.2013	31.03.2012	31.12.2012
Investment properties	13 861.8	14 494.7	14 113.2
Property, plant and equipment	95.6	42.5	64.2
Receivables	520.0	716.8	503.6
Cash and cash equivalents	335.3	934.4	712.0
Assets held for sale	-	-	693.7
Equity	5 126.6	5 240.3	5 393.7
Deferred tax	137.8	199.5	217.0
Long term interest bearing debt	7 587.0	9 826.1	8 443.0
Short term interest bearing debt	962.9	43.2	978.7
Market value financial derivatives (net)	720.0	600.3	766.4
Net other debt	278.5	279.0	288.1
Equity ratio (%)	34.6	32.4	33.5
Net asset value per share (NOK) <sup>1)</sup>	9.35	10.51	9.83
Net asset value per share (NOK), EPRA <sup>1)</sup>	10.41	11.63	11.15

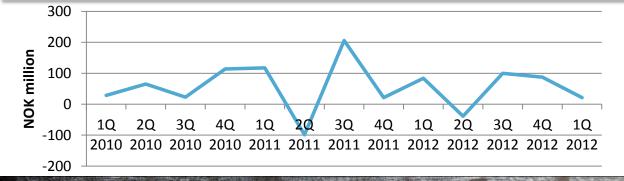
1) Number of outstanding shares : 548 446 832 (31.12.2012) and 489 596 832 (31.12.2011)



# FINANCIAL UPDATE Cash flow

NORWEGIAN PROPERT

NOK million	1Q 2013	1Q 2012	2012
Cash flow from operating activities	21.1	93.2	243.2
Cash received from sale of assets	694.0	1 897.1	1 897.6
Purchase of tangible assets and subsidiaries	-218.6	-772.6	-1 175.1
Other investment activities	-	-	200.0
Cash flow from investment activities	475.3	1 124.4	922.4
Net change in interest bearing debt and other	-873.9	-297.7	-752.4
Capital increase	-	-	385.5
Paid dividend	-	-	-99.7
Net cash flow from financing activities	-873.9	-297.7	-466.6
Exchange rate effects	0.8	-1.2	-2.7
Net change in cash	-377.5	919.9	699.1
Net cash at end of period	335.3	934.4	712.0



 Cash flow from operating activities

1) Figures for 2010 include the hotel business, Norgani Hotels, which was sold in 4Q 2010

### 1Q 2013 PRESENTATION

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NORWEGIAN PROPERTY

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NF	PRO	

# **Operational highlights**

- Positive market outlook
  - Forecasts indicate further reductions in Oslo office market vacancy from current level of seven per cent
- Planned redevelopment projects now approved by board for start up
  - Stranden 1 (Terminalbygget)
  - Stranden 5 (Kaibygg 1)
- Total space vacancy of 15.6 per cent, up from 10.2 per cent at the end of the previous quarter
  - Strategic vacancy pending upcoming renovation accounts for about 6.8 per cent
  - Ordinary vacancy accounting for 8.8 per cent; of which Badehusgaten is about 5.0 per cent
- 14 new contracts, renewals or extensions with total annual value of NOK 28.3 million
  - NOK 14.6 million relating to development projects



:: AKER BRYGGE, OSLO: STRANDEN 3 – FIRST PHASE TO BE COMPLETED IN SUMMER 2013::



### Recent lettings reduce uncertainty regarding upcoming vacancies

- Maridalsveien 323, Nydalen
  - Konica Minolta
    - 1 900 sqm
    - 12 years lease term



:: GULLHAUG TORG 3, NYDALEN ::

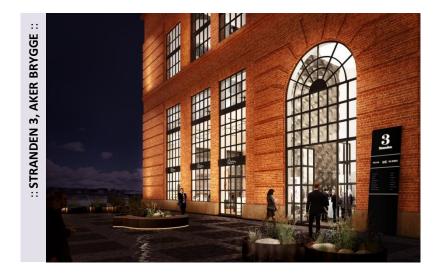


- Gullhaug Torg 2, Nydalen
  - TV 2
    - 3 990 sqm
    - 5 years lease term

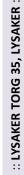


### Recent lettings reduce uncertainty regarding upcoming vacancies

- Stranden 3 (Verkstedhallene)
  - Arkwright (Q2)
    - 1 397 sqm for 11 years \_
  - Gjensidigestiftelsen (Q2)
    - 1 236 sqm for 12 years —
  - Delicatessen
    - 557 sqm for 10 years \_



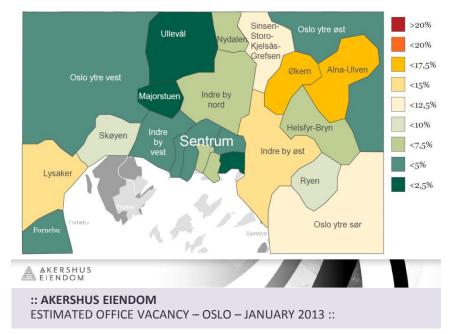
- Lysaker Torg 35
  - **Kongsberg Automotive** 
    - 464 sqm for 5 years \_
  - Infor
    - 868 sqm for 5 years







### Market trends



Oslo office vacancy 6.5 per cent in January 2013

- Rental market Oslo
  - Space vacancy trending towards 5 per cent
    - Limited new supply in period 2013 to 2016
    - Healthy demand
  - Continued rental growth expected
  - Long rental processes to close contract
  - Short lead time before expiry of contracts
- Rental market Stavanger
  - Very strong demand
  - Strong competition from new build projects
- Transaction volume still healthy
  - Backed by access to capital both bond and bank financing available
- Construction market
  - Capacity constraints in construction market turn key projects more expensive
  - Norwegian Property using alternative project models



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### **REDEVELOPMENT PROJECTS**

### Recap from 2010: prime locations but difficult to attract high rents



:: DRAMMENSVEIEN 134 – BUILDING 1 TO 4 ATTRACTIVE LOCATION BUT DIFFICULT TO LET::









INVESTMENT PROGRAM ESTIMATED TOTAL INVESTMENTS

Amounts in NOK million	Estimated investments *)
2013 – Q2-Q4	750 – 900
2014 – 2016	1 400 – 1 650

MODERN SPACE EFFICIENT ENERGY EFFICIENT

\*) Not including effects of acquisitions, disposals or expansion investments other than increased space in redevelopment projects

#### **STRANDEN 3**

Start up Completion

**Building form** 

Space

**Current letting ratio** 

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent

Definitions – see appendix

Summer 2012 Phase 1 – Q3 – 2013 Phase 2 – H2 - 2014 Construction managment by Vedal Project

Increasing from 26 000 sqm to 30 400 sqm

54 per cent 13 per cent (retail space offered)

NOK 47,1 million NOK 111 million NOK 282 million (incl. VAT, finance, risk etc.) 6.4 per cent



#### **BRYGGEGATEN 7-9**

Start up Completion Building form

Space

Summer 2012 Summer 2013 Turn key contract - Seltor

Increasing from 7 183 sqm to 8 200 sqm

**Current letting ratio** 

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent

Definitions - see appendix

95 per cent

NOK 19.1 million NOK 27.8 million NOK 16 (incl. VAT, finance, risk etc.) 6.5 per cent

#### **STRANDEN 1**

Start up Completion Contract form

Space

**Current letting ratio** 

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent

Definitions - see appendix

Summer 2013 Turn of year 2014/2015 Turn key contract with AF Group

Increasing from 18 104 sqm to 24 000 sqm

22 per cent 9 per cent (unlet retail space)

NOK 52.4 million NOK 95.6 million NOK 480 million (incl. VAT, finance, risk etc.) 5.8 per cent



#### Drammensveien 134

Start up Completion Approval Building form

Space

**Current letting ratio** 

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent Summer 2012 2014 / 2015 Expected Q2-2013 Turn key contract – in final negotiation

Increasing from 20 562 sqm to 30 300 sqm

33 per cent

NOK 28.2 million NOK 80.6 million NOK 680 million (incl. VAT, finance, risk etc.) 6.5 per cent

Definitions - see appendix

#### Stranden 5 Start up Completion

Building form

Space

Current letting ratio

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent

Definitions – see appendix

Summer 2013 Phase 1 – 2014-Q1 (Danske Bank) Phase 2 – 2014-H2 Variable turn key contract – Bunde Bygg

Appr. 30 800 sqm

40 per cent

NOK 88.1 million NOK 113.3 million NOK 487 million (incl. VAT, finance, risk etc.) 5.9 per cent

#### **Finnestadveien 44**

Start up Completion **Building form** 

Space

**Current letting ratio** 

Rent 2011-Q2 Market rent valuer estimate Remaining building cost Net yield on market rent

H1 2013 H2 2014 Variable turn key contract

Appr. 3 600 sqm

100 per cent

n.a. NOK 7.6 million NOK 86 (incl. VAT, finance, risk etc.) 7.8 per cent

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(\*) See definitions in appendix

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### **CLOSING REMARKS**

### Good operations – letting and project execution key priorities

- Good operations maintained despite ongoing portfolio investment program
- Positive letting market confirmed by new lease agreements, market vacancy expected to fall
- Letting and good project execution are key priorities



:: DRAMMENSVEIEN 134, SKØYEN PROJECT STARTING 2013::



### Q&A

For further details about our properties, news and investor information, please have a look at our website; www.npro.no



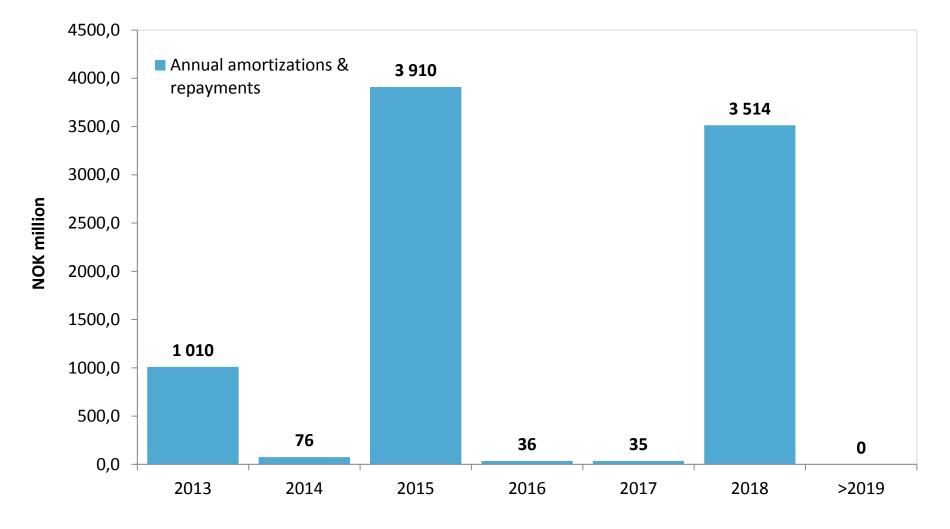


### 4Q 2012 PRESENTATION

# Agenda

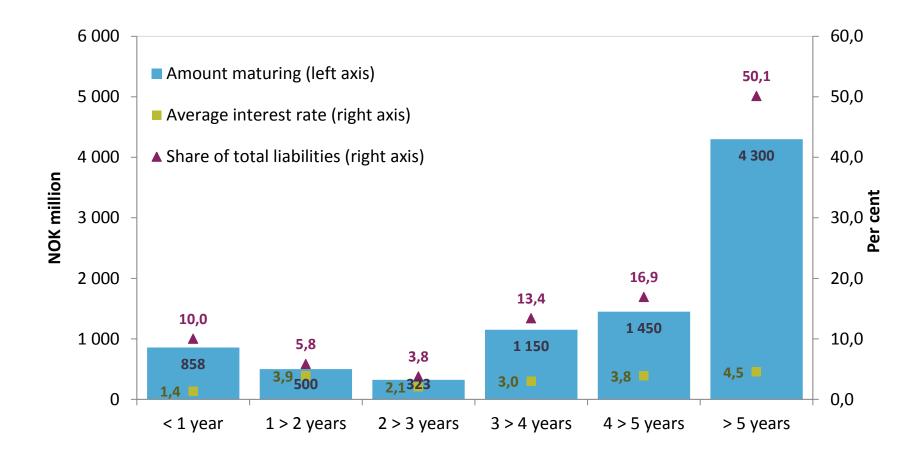
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A REFERENCE	Appendices		
	PROPERTY		

# Debt maturity profile Q1-2013





# Maturity profile interest hedges Q1-2013





### Financing – covenants

- Loan To Value maximum of 80 per cent
  - Interest bearing debt

divided by

- Market value of investment properties
- Interest Cover Ratio minimum of 1.4 on rolling 12 month basis
  - EBITDA before value adjustments and capital gains / losses

Divided by

- Net interest expenses
  - Reported interest on debt less interest income
  - excluding value adjustments
  - excluding realised loss or gain on hedges
  - excluding up front fees or non-cash items



## Overview and key figures







Key figures as of 31 March 2013		
		31.03.2013
Properties	no	41
Portfolio size	m²	537 577
Average size per property	m²	12 799
Gross rent per year (run rate)	NOK mill.	797
Operational expenses per year 1)	NOK mill.	48
Net rent per year (run rate)	NOK mill.	749
Average gross rent per m <sup>2</sup> per year	NOK	1 483
Gross market value	NOK mill.	13 911
Average value per property	NOK mill.	331
Average value per m <sup>2</sup>	NOK	25 877
Gross yield, actual	%	5.7
Net yield, actual	%	5.4
Gross yield at market rent fully let <sup>2)</sup>	%	8.1
Net yield at market rent fully let <sup>2)</sup>	%	7.6
Duration	Years	6.3
CPI adjustment per 1 Jan 2012	%	97.9
Vacancy (space including strategic vacancy)	%	15.6
EPRA vacancy rate <sup>3)</sup>	%	22.5





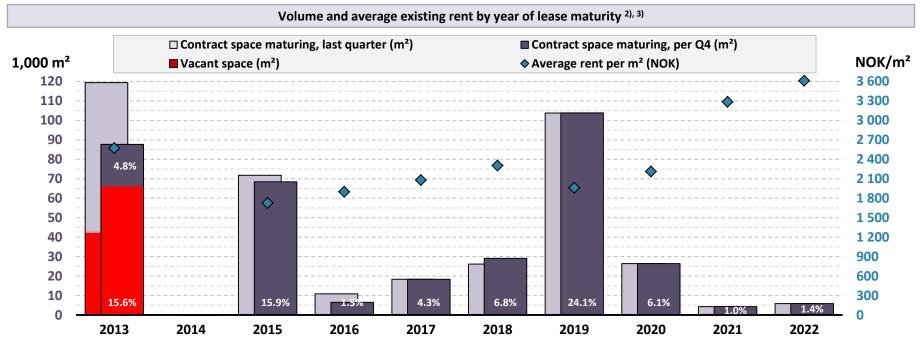


Assuming 6 % operating expenses on property level
 Total portfolio's market rent has been assessed by external appraisers to be 9.1 % above current contractual rents
 Market rent of vacant space divided by market rent of the whole portfolio



### Diversified portfolio maturity

- 6.3 years duration of leases (4Q: 5.7 years)
- Space vacancy at 15.6 per cent (4Q: 10.2 per cent), EPRA vacancy rate at 13.2 per cent
- Average yearly rent of NOK 1 483 per m<sup>2</sup> (4Q: NOK 1 654 per m<sup>2</sup>)<sup>1)</sup>
- 97.9 per cent of lease rent is CPI adjusted (cash flow inflation hedged)



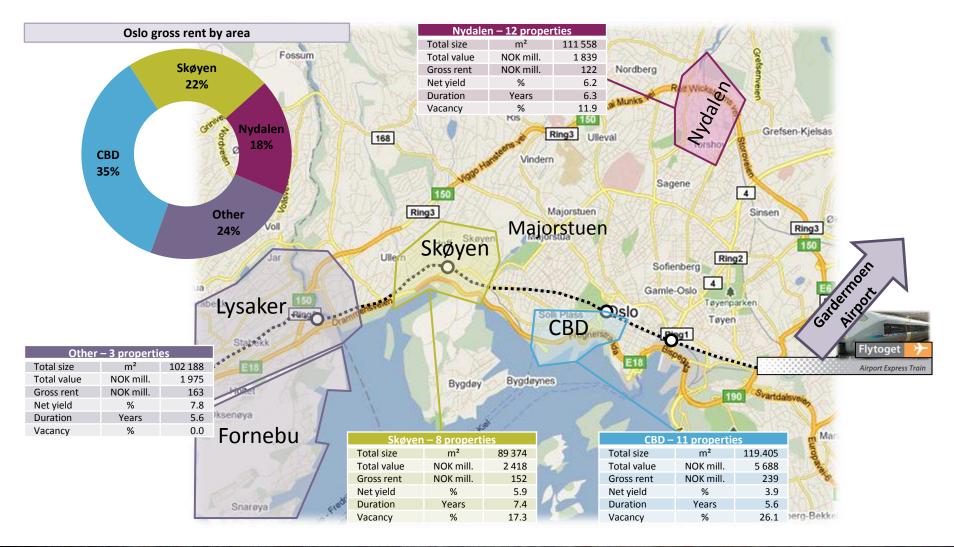
1) Entire portfolio, includes all types of spaces

2) Office space only

3) Expiries after 2022 accounts for about 19 per cent

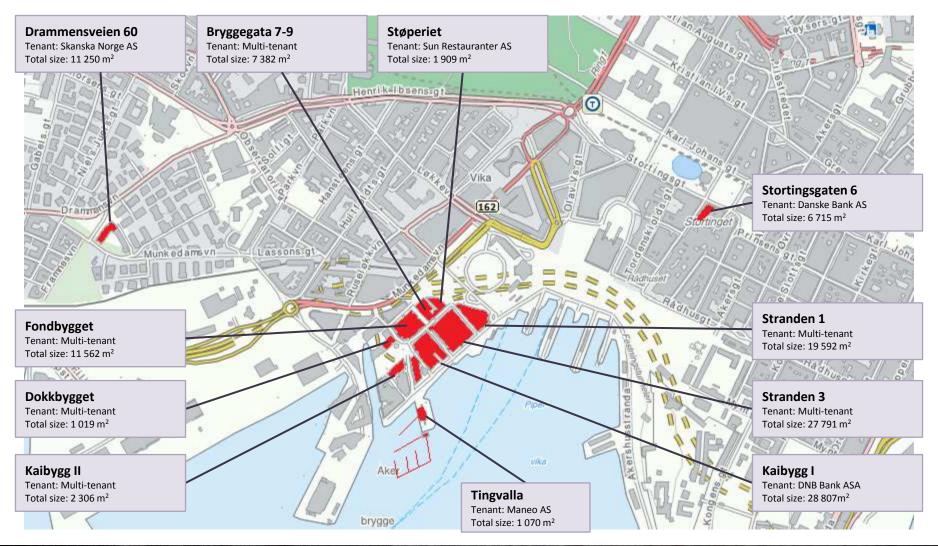


### Exposure to prime locations in Oslo



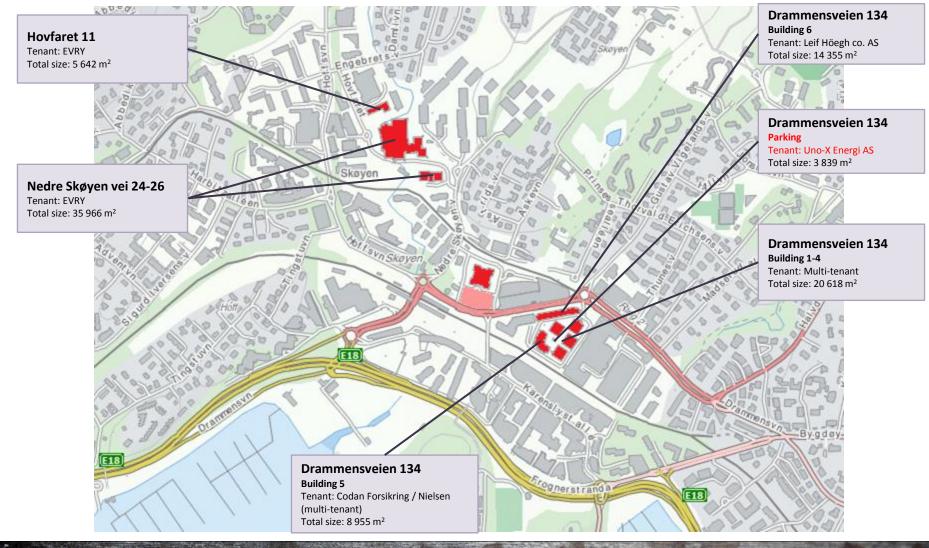


### CBD



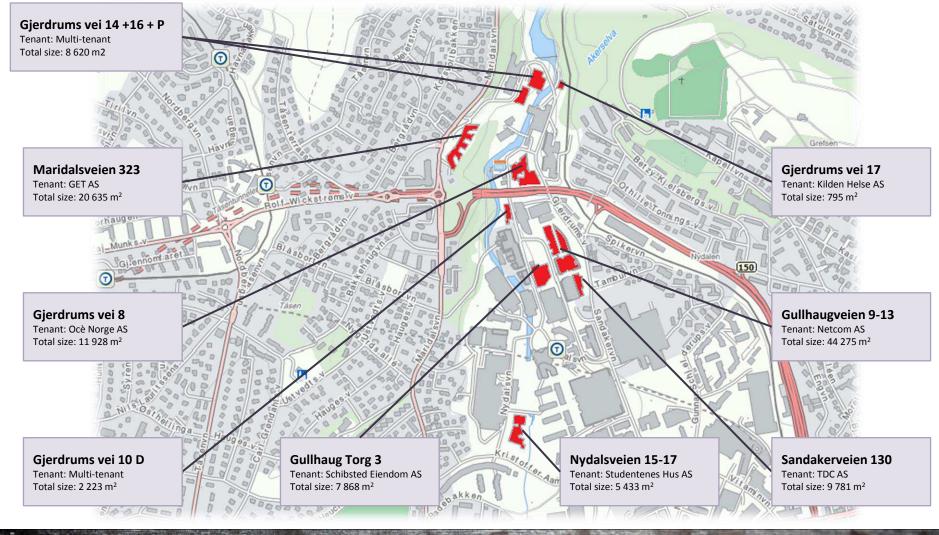


### Skøyen



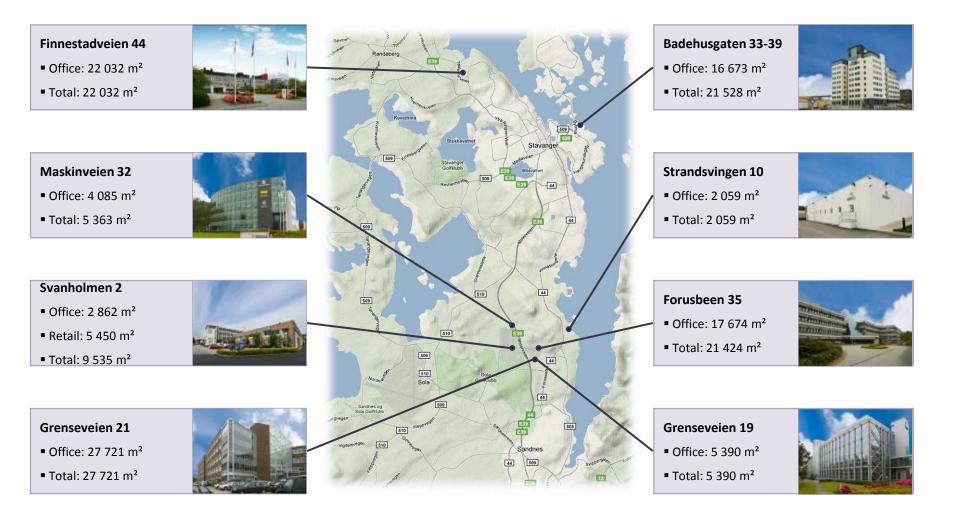


# Nydalen





### Stavanger





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Property facts								Rent facts		
			Space	e split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m <sup>2</sup>	Space vacancy	СРІ	Duration per Mar 2013	Run rate per Mar 2013
OSLO/AKERSHUS	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
CBD										
Bryggegata 7-9	6 393	851	138	0	0	7 382	37.5	100.0	7.8	14.7
Dokkbygningen	596	368	55	0	0	1 019	0.0	100.0	2.3	2.1
Drammensveien 60	8 593	797	1 483	377	0	11 250	0.0	100.0	2.4	22.0
Fondbygget	11 562	0	0	0	0	11 562	25.8	100.0	3.1	50.9
Kaibygning I	23 015	3 875	1 918	0	0	28 807	0.9	100.0	6.7	44.9
Kaibygning II	196	1 432	677	0	0	2 306	0.0	100.0	6.5	10.3
Støperiet	0	1 417	0	0	492	1 909	0.0	100.0	1.3	4.5
Stortingsgaten 6	5 213	114	919	470	0	6 715	0.0	99.0	6.0	22.6
Terminalbygget	12 353	4 016	1 342	1 881	0	19 592	27.9	100.0	3.7	38.4
Tingvallautstikkeren og uteareal	0	1 070	0	0	0	1 070	0.0	100.0	9.8	5.8
Verkstedhallene	14 133	11 810	1 849	0	0	27 791	68.4	100.0	13.2	22.3
Total CBD	82 053	25 752	8 381	2 728	492	119 405	26.1	99.8	5.6	238.6



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Property facts						Rent facts				
			Space	e split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m <sup>2</sup>	Space vacancy	СРІ	Duration per Mar 2013	Run rate per Mar 2013
OSLO/AKERSHUS	m <sup>2</sup>	m <sup>2</sup>	m²	m²	m²	m²	%	%	Years	NOK million
Skøyen										
Drammensveien 134 - building 1-4	19 415	0	1 204	0	0	20 618	64.0	100.0	24.0	13.2
Drammensveien 134 - building 5	7 190	0	435	1 392	0	8 955	0.0	100.0	5.0	15.2
Drammensveien 134 - building 6	9 879	643	1 706	2 127	0	14 355	0.0	100.0	6.7	31.1
Drammensveien 134 – parking	0	0	0	3 839	0	3 839	0.0	100.0	0.5	3.3
Drammensveien 134 – outdoor	0	0	0	0	0	0	0.0	100.0	1.3	0.6
Hovfaret 11	4 377	0	569	0	696	5 642	0.0	100.0	5.9	12.3
Nedre Skøyen vei 24	3 630	0	1 215	0	0	4 845	0.0	100.0	5.9	13.3
Nedre Skøyen vei 26	20 211	0	696	4 633	5 581	31 121	0.0	100.0	5.9	62.6
Total Skøyen	64 701	643	5 825	11 928	6 277	89 374	17.3	100.0	7.4	151.6



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			<b>Property facts</b>					Rent facts		
	Space split									
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m <sup>2</sup>	Space vacancy	СРІ	Duration per Mar 2013	Run rate per Mar 2013
OSLO/AKERSHUS	m²	m²	m <sup>2</sup>	m²	m²	m²	%	%	Years	NOK million
Nydalen										
Gjerdrums vei 10 D	2 031	0	192	0	0	2 223	25.1	100.0	4.0	2.6
Gjerdrums vei 14, 16 and 16 P-house	4 968	0	1 317	2 335	0	8 620	0.0	97.9	2.8	10,0
Gjerdrums vei 17	795	0	0	0	0	795	40.6	100.0	9.0	0.7
Gjerdrums vei 8	7 792	0	538	3 598	0	11 928	3.3	96.6	2.3	13,6
Gullhaug Torg 3	7 868	0	0	0	0	7 868	0.0	100.0	3.9	9.8
Gullhaugveien 9 - 13	23 794	0	8 555	11 926	0	44 275	16.8	100.0	6.2	42,1
Maridalsveien 323	11 617	0	3 900	5 118	0	20 635	24.9	100.0	13.6	19.2
Nydalsveien 15	3 038	750	85	0	0	3 873	0.0	100.0	6.5	6.8
Nydalsveien 17	0	1 560	0	0	0	1 560	0.0	100.0	12.1	3.8
Sandakerveien 130	6 490	0	0	3 291	0	9 781	6.6	100.0	3.3	13.3
Total Nydalen	68 393	2 310	14 587	26 268	0	111 558	11.9	99.5	6.3	121.9
Other										
Snarøyveien 36 (prev. Aker Hus)	40 254	0	0	19 025	0	59 279	0.0	100.0	6.6	87.0
Lysaker Torg 35	14 421	0	412	7 100	0	21 933	0.0	100.0	3.2	49.9
Oslo Airport Gardermoen	0	0	0	0	20 976	20 976	0.0	100.0	6.8	26.5
Total Other	54 675	0	412	26 125	20 976	102 188	0.0	100.0	5.6	163.4
TOTAL OSLO / AKERSHUS	269 822	28 705	29 205	67 049	27 745	422 525	7.9	99.8	6.1	675.4



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Property facts								Rent facts		
			Spac	e split						
Property	Offices	Retail / restaurant	Warehouse	Indoor parking	Other	Total m <sup>2</sup>	Space vacancy	СРІ	Duration per Dec 2012	Run rate per Dec 2012
STAVANGER	m²	m²	m²	m²	m²	m²	%	%	Years	NOK million
CBD										
Badehusgaten 33-39	16 673	0	2 540	2 315	0	21 528	100.0		0.0	0.0
Forus/Airport										
Forusbeen 35	17 674	0	0	3 750	0	21 424	0.0	100.0	2.5	28.4
Grenseveien 19	5 390	0	0	0	0	5 390	0.0	100.0	1.7	10.5
Grenseveien 21	27 721	0	0	0	0	27 721	0.0	50.0	0.8	30.7
Maskinveien 32	4 085	0	490	788	0	5 363	0.0	100.0	4.8	8.0
Strandsvingen 10	2 059	0	0	0	0	2 059	0.0	90.0	6.2	2.7
Svanholmen 2	2 862	5 450	1223	0	0	9 535	14.4	100.0	4.8	7.8
Stavanger – other										
Finnestadveien 44	22 032	0	0	0	0	22 032	0.0	100.0	21.5	33.6
TOTAL STAVANGER	98 496	5 450	4 253	6 853	0	114 703	17.2	87.2	7.6	121.7
GROSS TOTAL	368 318	34 155	33 459	73 902	27 745	556 781	15.6	97.9	6.3	797.1



### Largest tenants

#	Tenant	Duration (years)	Rent (NOK mill.)	Share of total portfolio (%)	Sector	Public sector participation	Listed at group level
1	Evry	5.9	88.2	11.1	IT		V
2	Aker Solutions	6.6	87.0	10.9	Oil service	V	V
3	DNB	0.2	51.6	6.5	Financials	V	V
4	IF	0.1	49.7	6.2	Financials		V
5	Statoil	1.0	41.2	5.2	Energy and oil	V	V
6	Total	21.5	33.6	4.2	Energy and oil		V
7	Höegh Autoliners	7.0	29.4	3.7	Shipping		
8	Telenor	2.5	28.7	3.6	Telecom	V	V
9	SAS	6.8	26.5	3.3	Travel	V	V
10	Teliasonera	7.1	25.4	3.2	Telecom		V
11	Skanska	2.3	22.8	2.9	Construction		V
12	Danske Bank	1.4	21.2	2.7	Financials		V
13	Det norske oljeselskap	5.0	20.7	2.6	Energy and oil		V
14	GET	13.1	16.1	2.0	Telecom		V
15	TDC	3.5	12.6	1.6	Telecom		V
16	Uno-X	3.1	11.1	1.4	Shipping		V
17	Schibsted	0.8	9.7	1.2	Financials		V
18	Codan	4.6	9.2	1.2	Financials		V
19	Umoe Restaurant Group AS	8.6	8.9	1.1	Restaurant		
20	Helsenor	3.8	8.6	1.1	Health care		
21	Songa Offshore	4.8	7.9	1.0	Offshore drilling		V
22	Mat & Drikke AS	8.7	7.5	0.9	Restaurant		
23	Carnegie	4.0	7.4	0.9	Financials		
24	Studentenes Hus Nydalen AS	11.2	6.8	0.8	Education		
25	DNO	17.7	6.6	0.8	Energy and oil		V
	Total 25 largest tenants	5.8	743.9	80.0		5/25	19/25
	Total other tenants	8.5	176.9	20.0			
	Total all tenants	6.3	920.8	100.0			



# Largest shareholders as of 31 March 2013

#	Name	Share (%)	Number of shares	Account type	Nationality
1	CANICA AS	10.80	59 208 232	ORD	NOR
2	FOLKETRYGDFONDET	8.96	49 163 874	ORD	NOR
3	STATE STREET BANK	8.82	48 359 612	NOM	USA
4	THE BANK OF NEW YORK	5.12	28 080 128	NOM	USA
5	SKANDINAVISKA ENSKILDA	4.22	23 149 055	NOM	SWE
6	THE BANK OF NEW YORK	3.44	18 861 606	NOM	USA
7	CITIBANK NA LONDON	3.21	17 597 315	NOM	NLD
8	STATE STREET BANK	2.34	12 842 651	NOM	USA
9	BNP PARIBAS SECS	2.32	12 749 508	NOM	LUX
10	FRAM REALINVEST	1.82	10 000 000	ORD	NOR
11	FONDSFINANS SPAR	1.82	10 000 000	ORD	NOR
12	BNP PARIBAS SECS SER	1.52	8 350 980	NOM	GBR
13	ISHARES EUROPE, FUND	1.45	7 953 749	ORD	IRL
14	VERDIPAPIRFONDET DNB	1.31	7 200 552	ORD	NOR
15	ILMARINEN MUTUAL	1.30	7 125 409	ORD	FIN
16	JPMORGAN CHASE BANK	1.28	7 008 682	NOM	GBR
17	BANK OF AMERICA	1.23	6 731 333	NOM	GBR
18	STATE STREET BANK	1.16	6 364 596	NOM	USA
19	DNB LIVSFORSIKRING	1.11	6 091 407	ORD	NOR
20	KLP AKSJE NORGE VPF	1.09	5 977 363	ORD	NOR
	Total 20 largest shareholders	64.58	352 816 052		7/20 NOR



### Definitions relating to development projects

•	Start up	Initiation of construction
•	Completion	When ready for tenants to move in
•	Approval	Timing of public approvals necessary to start project
•	Building form	Form of construction contract
•	Space	Space based on current project as estimated by OPAK
•	Current letting ratio	Space of rental contracts entered divided by total space
•	Rent 2011-Q2	Rent generated by building in 2011-Q2
•	Market rent valuer estimate	Market rent estimated by valuers (2013 value); include effects of revenue based rents and market adjustments of «existing» contracts
•	Remaining building cost	Remaining construction and building cost, VAT, financing expenses, riskassessment, management etc.
•	Net yield on market rent	Market rent estimated by valuers less ordinary property expenses of 6 per cent divided by current value of property, construction and building cost, VAT, risk assessment, financing expenses, value of acquired sections, termination of leases etc.



### NORWEGIAN PROPERTY ASA

### Disclaimer

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